

FIRST FIDUCIARY INVESTMENT COUNSEL
PORTFOLIO APPRAISAL
OHIO BWC - LEIA
INTERSTATE # XXXX2335 JPMORGAN # X-X3095 BNY # XXXXXXXX5002
5% Cash Max / 95% of Securities in Russell 3K/ 5% Max ADRs
August 31, 2017

Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Yield
COMMON STOCK							
14,800	21ST CENTURY FOX CL A	25.88	383,010.27	27.59	408,332.00	2.2	1.3
2,850	3M COMPANY	121.29	345,681.15	204.32	582,312.00	3.1	2.3
18,400	BANK OF NY MELLON	35.59	654,777.41	52.28	961,952.00	5.1	1.8
5,050	CAPITAL ONE FINANCIAL CORP	78.32	395,540.24	79.61	402,030.50	2.1	2.0
5,050	CARDINAL HEALTH	74.20	374,715.80	67.46	340,673.00	1.8	2.7
25,100	CISCO SYSTEMS	25.63	643,236.47	32.21	808,471.00	4.3	3.6
11,100	COCA-COLA	40.66	451,378.19	45.55	505,605.00	2.7	3.2
7,400	EXXON MOBIL	86.32	638,734.57	76.33	564,842.00	3.0	4.0
29,200	GENERAL ELECTRIC	26.29	767,735.57	24.55	716,860.00	3.8	3.9
8,970	GENERAL MILLS	52.01	466,526.15	53.26	477,742.20	2.5	3.7
4,500	HONEYWELL INT'L	91.20	410,402.43	138.27	622,215.00	3.3	1.9
23,250	INTEL CORP	30.45	708,030.59	35.07	815,377.50	4.3	3.1
5,150	JOHNSON & JOHNSON	85.10	438,267.84	132.37	681,705.50	3.6	2.5
12,973	JOHNSON CONTROLS INT'L	47.67	618,448.72	39.59	513,601.07	2.7	2.5
10,300	JP MORGAN CHASE	57.50	592,274.72	90.89	936,167.00	4.9	2.2
9,250	LOWE'S COMPANIES	57.44	531,347.65	73.89	683,482.50	3.6	2.2
11,550	METLIFE	43.27	499,789.52	46.83	540,886.50	2.9	3.4
7,050	MICROSOFT CORP	46.82	330,070.87	74.77	527,128.50	2.8	2.1
6,830	NOVARTIS AG ADR	71.15	485,954.31	84.29	575,700.70	3.0	3.2
3,450	PEPSICO	81.73	281,955.76	115.73	399,268.50	2.1	2.8
23,550	PFIZER	30.38	715,561.21	33.92	798,816.00	4.2	3.8
6,350	PHILIP MORRIS INT'L	90.26	573,160.77	116.93	742,505.50	3.9	3.6
4,600	PHILLIPS 66	81.73	375,967.66	83.81	385,526.00	2.0	3.3
6,750	PROCTER & GAMBLE	76.46	516,134.12	92.27	622,822.50	3.3	3.0
8,600	SCHLUMBERGER LTD	69.40	596,810.41	63.51	546,186.00	2.9	3.1
8,100	SOUTHERN CO	44.49	360,372.01	48.26	390,906.00	2.1	4.8
3,650	UNITED PARCEL SERVICE	95.86	349,886.19	114.36	417,414.00	2.2	2.9
7,150	V.F. CORP	53.64	383,536.01	62.87	449,520.50	2.4	2.7
15,530	VERIZON COMM	46.97	729,376.76	47.97	744,974.10	3.9	4.8
8,050	WAL-MART STORES	67.04	539,689.97	78.07	628,463.50	3.3	2.6
15,810	WELLS FARGO	47.19	746,099.56	51.07	807,416.70	4.3	3.1
			15,904,472.89		18,598,903.27	98.2	3.0
CASH AND EQUIVALENTS							
	MONEY MARKET / CASH		291,587.05		291,587.05	1.5	0.1
			291,587.05		291,587.05	1.5	0.1
ACCRUED DIVIDENDS							
	ACCRUED DIVIDENDS		57,738.03		57,738.03	0.3	0.0
			57,738.03		57,738.03	0.3	0.0
TOTAL PORTFOLIO			16,253,797.97		18,948,228.35	100.0	2.9

FIRST FIDUCIARY INVESTMENT COUNSEL
PORTFOLIO PERFORMANCE
ANNUALIZED
GROSS OF FEES
August 31, 2017

TIME WEIGHTED RETURNS

	Month To Date	Quarter To Date	Latest 1 Year	Latest 3 Year	Latest 5 Year	Inception To Date	Since 08-31-15
Ohio BWC - LEIA	-1.27	0.01	8.97	7.40	12.20	11.53	13.56

Indices

Russell 1000 Value Total Rtn	-1.16	0.15	11.58	6.74	13.25	12.36	12.25
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FIRST FIDUCIARY INVESTMENT COUNSEL
 PORTFOLIO PERFORMANCE
 ANNUALIZED
 NET OF FEES
August 31, 2017

TIME WEIGHTED RETURNS

	Month To Date	Quarter To Date	Latest 1 Year	Latest 3 Year	Latest 5 Year	Inception To Date	Since 08-31-15
Ohio BWC - LEIA	-1.27	-0.09	8.63	7.07	11.87	11.21	13.22

Indices

Russell 1000 Value Total Rtn	-1.16	0.15	11.58	6.74	13.25	12.36	12.25
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FIRST FIDUCIARY INVESTMENT COUNSEL
CONTRIBUTIONS/WITHDRAWALS

OHIO BWC - LEIA

INTERSTATE # XXXX2335 JPMORGAN # X-X3095 BNY # XXXXXXXXX5002

5% Cash Max / 95% of Securities in Russell 3K/ 5% Max ADRs

From 08-01-17 To 08-31-17

Tran Code	Trade Date	Settle Date	Security	Amount	Quantity	Broker Code	Commission
CONTRIBUTIONS							
				0.00			
WITHDRAWALS							
* lo	08-08-2017	08-08-2017	MONEY MARKET / CASH	-2,933.35			
* lo	08-31-2017	08-31-2017	MONEY MARKET / CASH	-9,045.13			
				-11,978.48			
EXPENSE ACCOUNTS							
				0.00			
AFTER FEE PERFORMANCE EXPENSE ACCOUNTS							
				0.00			
PORTFOLIO NET TOTAL				-11,978.48			
EXPENSE ACCOUNTS PAID BY CLIENT							
				0.00			
AFTER FEE PERFORMANCE EXPENSE ACCOUNTS PAID BY CLIENT							
				0.00			
GRAND TOTAL				-11,978.48			

*Long out (LO) transactions are Advisory Fees and Accrued Advisory Fees, per the BNY Mellon Transaction Detail Report.

FIRST FIDUCIARY INVESTMENT COUNSEL
TRANSACTION SUMMARY

OHIO BWC - LEIA

INTERSTATE # XXXX2335 JPMORGAN # X-X3095 BNY # XXXXXXXXX5002

5% Cash Max / 95% of Securities in Russell 3K/ 5% Max ADRs

From 08-01-2017 To 08-31-2017

Tran Code	Security	Trade Date	Settle Date	Quantity	Close Meth.	S/D Type	S/D Symbol	Trade Amount	Exchange	Exchange Fee	Commission	Broker	Impld. Comm.	Other Fees	Comm. Purp.	Lot
in	MONEY MARKET / CASH	08-01-2017	08-01-2017			caus	cash	95.98								
wd	ACCRUED DIVIDENDS	08-01-2017	08-01-2017			caus	cash	4,395.30								
wd	ACCRUED DIVIDENDS	08-01-2017	08-01-2017			caus	cash	8,968.58								
dv	PFIZER	08-02-2017	09-01-2017			acus	divacc	7,536.00								
dv	WELLS FARGO	08-02-2017	09-01-2017			acus	divacc	6,165.90								
dv	CAPITAL ONE FINANCIAL CORP	08-03-2017	08-17-2017			acus	divacc	2,020.00								
dv	INTEL CORP	08-03-2017	09-01-2017			acus	divacc	6,335.63								
dv	METLIFE	08-03-2017	09-13-2017			acus	divacc	4,620.00								
ac	METLIFE	08-04-2017	08-04-2017	11,550		awus	client	59,187.88								
li	BRIGHTHOUSE FINANCIAL, INC.	08-04-2017	08-04-2017	1,050		awus	client	59,187.88								
sl	BRIGHTHOUSE FINANCIAL, INC.	08-08-2017	08-11-2017	1,050		caus	cash	62,925.57		1.46	21.00	sterne	n			
lo	MONEY MARKET / CASH	08-08-2017	08-08-2017			awus	client	2,933.35								
wd	ACCRUED DIVIDENDS	08-09-2017	08-09-2017			caus	cash	3,792.50								
dv	WAL-MART STORES	08-09-2017	09-05-2017			acus	divacc	4,105.50								
dv	UNITED PARCEL SERVICE	08-10-2017	08-30-2017			acus	divacc	3,029.50								
dv	EXXON MOBIL	08-10-2017	09-11-2017			acus	divacc	5,698.00								
wd	ACCRUED DIVIDENDS	08-11-2017	08-11-2017			caus	cash	4,416.00								
wd	ACCRUED DIVIDENDS	08-15-2017	08-15-2017			caus	cash	4,654.80								
dv	MICROSOFT CORP	08-15-2017	09-14-2017			acus	divacc	2,749.50								
dv	HONEYWELL INT'L	08-16-2017	09-08-2017			acus	divacc	2,992.50								
wd	ACCRUED DIVIDENDS	08-17-2017	08-17-2017			caus	cash	2,020.00								
dv	SOUTHERN CO	08-17-2017	09-06-2017			acus	divacc	4,698.00								
sl	CONOCOPHILLIPS	08-18-2017	08-23-2017	9,000		caus	cash	388,534.52		8.98	180.00	sterne	n			
by	PHILLIPS 66	08-21-2017	08-24-2017	4,600		caus	cash	375,967.66			92.00	sterne	n			
dv	3M COMPANY	08-23-2017	09-12-2017			acus	divacc	3,348.75								
dv	JOHNSON & JOHNSON	08-25-2017	09-12-2017			acus	divacc	4,326.00								
dv	PEPSICO	08-30-2017	09-29-2017			acus	divacc	2,777.25								
wd	ACCRUED DIVIDENDS	08-30-2017	08-30-2017			caus	cash	3,029.50								
lo	MONEY MARKET / CASH	08-31-2017	08-31-2017			awus	client	9,045.13								

FIRST FIDUCIARY INVESTMENT COUNSEL

BROKER COMMISSIONS

From 08-01-17 to 08-31-17

<u>Portfolio</u>	<u>Implied</u>	<u>Explicit</u>	<u>Total</u>
STERNE, AGEE & LEACH, INC			
STERNE, AGEE & LEACH, INC			
OHIO BWC - LEIA	<u>0.00</u>	<u>293.00</u>	<u>293.00</u>
SUBTOTAL	<u>0.00</u>	<u>293.00</u>	<u>293.00</u>
TOTAL	0.00	293.00	293.00
GRAND TOTAL	0.00	293.00	293.00

No soft dollars.