

## Vote Summary

### JIANGSU EXPRESSWAY CO LTD

Security	Y4443L103	Meeting Type	ExtraOrdinary General Meeting
Ticker Symbol		Meeting Date	25-Oct-2018
ISIN	CNE1000003J5	Agenda	709914976 - Management
Record Date	21-Sep-2018	Holding Recon Date	21-Sep-2018
City / Country	NANJING / China	Vote Deadline Date	19-Oct-2018
SEDOL(s)	6005504 - B01XLJ3 - B1BJTS3 - BD8NCS3 - BP3RVV0	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	PLEASE NOTE THAT THE COMPANY NOTICE AND PROXY FORM ARE AVAILABLE BY CLICKING-ON THE URL LINKS:- <a href="http://www.hkexnews.hk/listedco/listconews/SEHK/2018/0905/LTN20180905916.pdf">http://www.hkexnews.hk/listedco/listconews/SEHK/2018/0905/LTN20180905916.pdf</a> -AND- <a href="http://www.hkexnews.hk/listedco/listconews/SEHK/2018/0905/LTN20180905896.pdf">http://www.hkexnews.hk/listedco/listconews/SEHK/2018/0905/LTN20180905896.pdf</a>	Non-Voting		
1	TO APPROVE THE AMENDMENT OF ARTICLE 12.1 OF THE ARTICLES OF ASSOCIATION	Management	For	For
2.01	RESOLUTION IN RELATION TO THE ELECTION OF EXECUTIVE DIRECTOR OF THE COMPANY: TO APPOINT MR. SUN XIBIN AS AN EXECUTIVE DIRECTOR OF THE NINTH SESSION OF THE BOARD OF DIRECTORS OF THE COMPANY AND TO APPROVE THE SIGNING OF AN EXECUTIVE DIRECTOR SERVICE CONTRACT BETWEEN THE COMPANY AND MR. SUN, WITH A TERM COMMENCING FROM THE DATE OF THE 2018 SECOND EXTRAORDINARY GENERAL MEETING AND EXPIRING ON THE DATE OF THE 2020 ANNUAL GENERAL MEETING	Management	For	For
3.01	RESOLUTION IN RELATION TO THE ELECTION OF INDEPENDENT NONEXECUTIVE DIRECTOR: TO APPOINT MR. LIU XIAOXING AS AN INDEPENDENT NONEXECUTIVE DIRECTOR OF THE NINTH SESSION OF THE BOARD OF DIRECTORS OF THE COMPANY AND TO APPROVE THE SIGNING OF AN NON-EXECUTIVE DIRECTOR SERVICE CONTRACT BETWEEN THE COMPANY AND MR. LIU, WITH A TERM COMMENCING FROM THE DATE OF THE 2018 SECOND EXTRAORDINARY GENERAL MEETING AND EXPIRING ON THE DATE OF THE 2020 ANNUAL GENERAL MEETING WITH AN ANNUAL REMUNERATION OF RMB90,000 (AFTER-TAX)	Management	For	For

## Vote Summary

KAKAKU.COM,INC.

Security	J29258100	Meeting Type	ExtraOrdinary General Meeting
Ticker Symbol		Meeting Date	25-Oct-2018
ISIN	JP3206000006	Agenda	710025467 - Management
Record Date	31-Aug-2018	Holding Recon Date	31-Aug-2018
City / Country	TOKYO / Japan	Vote Deadline Date	23-Oct-2018
SEDOL(s)	6689533 - B02HLW7 - B1GD010	Quick Code	23710

Item	Proposal	Proposed by	Vote	For/Against Management
	Please reference meeting materials.	Non-Voting		
1	Appoint a Director Niori, Shingo	Management	For	For

## Vote Summary

### CYFROWY POLSAT S.A.

Security	X1809Y100	Meeting Type	ExtraOrdinary General Meeting
Ticker Symbol		Meeting Date	31-Oct-2018
ISIN	PLCFRPT00013	Agenda	709998857 - Management
Record Date	15-Oct-2018	Holding Recon Date	15-Oct-2018
City / Country	WARSZA / Poland WA	Vote Deadline Date	15-Oct-2018
SEDOL(s)	B2QRCM4 - B2RFJJ3 - B5M5610 - B99B0H3	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	IMPORTANT MARKET PROCESSING REQUIREMENT: A BENEFICIAL OWNER SIGNED POWER OF- ATTORNEY (POA) IS REQUIRED IN ORDER TO LODGE AND EXECUTE YOUR VOTING- INSTRUCTIONS IN THIS MARKET. ABSENCE OF A POA, MAY CAUSE YOUR INSTRUCTIONS TO-BE REJECTED. IF YOU HAVE ANY QUESTIONS, PLEASE CONTACT YOUR CLIENT SERVICE- REPRESENTATIVE	Non-Voting		
1	OPENING OF THE EXTRAORDINARY GENERAL MEETING	Non-Voting		
2	APPOINTMENT OF THE CHAIRMAN OF THE EXTRAORDINARY GENERAL MEETING	Management	For	For
3	VALIDATION OF THE CORRECTNESS OF CONVENING THE EXTRAORDINARY GENERAL MEETING AND ITS ABILITY TO ADOPT BINDING RESOLUTIONS	Management	For	For
4	APPOINTMENT OF THE BALLOT COMMITTEE	Management	For	For
5	ADOPTION OF THE AGENDA OF THE EXTRAORDINARY GENERAL MEETING	Management	For	For
6	ADOPTION OF A RESOLUTION ON THE MERGER OF CYFROWY POLSAT S.A. WITH CYFROWY POLSAT TRADE MARKS SP. Z O. O. SEATED IN WARSAW	Management	For	For
7	CLOSING OF THE EXTRAORDINARY GENERAL MEETING	Non-Voting		

## Vote Summary

### ALIBABA GROUP HOLDING LIMITED

Security	01609W102	Meeting Type	Annual
Ticker Symbol	BABA	Meeting Date	31-Oct-2018
ISIN	US01609W1027	Agenda	934878553 - Management
Record Date	24-Aug-2018	Holding Recon Date	24-Aug-2018
City / Country	/ United States	Vote Deadline Date	23-Oct-2018
SEDOL(s)		Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
1a.	Election of Director to serve for a three year term: JOSEPH C. TSAI	Management	Against	Against
1b.	Election of Director to serve for a three year term: J. MICHAEL EVANS	Management	For	For
1c.	Election of Director to serve for a three year term: ERIC XIANDONG JING	Management	For	For
1d.	Election of Director to serve for a three year term: BORJE E. EKHOLM	Management	For	For
2.	Ratify the appointment of PricewaterhouseCoopers as the independent registered public accounting firm of the Company.	Management	For	For

## Vote Summary

### CROWN RESORTS LTD

Security	Q3015N108	Meeting Type	Annual General Meeting
Ticker Symbol		Meeting Date	01-Nov-2018
ISIN	AU000000CWN6	Agenda	709957596 - Management
Record Date	30-Oct-2018	Holding Recon Date	30-Oct-2018
City / Country	WESTER / Australia N AUSTRA LIA	Vote Deadline Date	26-Oct-2018
SEDOL(s)	B29LCJ0 - B29R942 - B29TNS0 - BHZLDD0	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	VOTING EXCLUSIONS APPLY TO THIS MEETING FOR PROPOSAL 3 AND VOTES CAST BY ANY-INDIVIDUAL OR RELATED PARTY WHO BENEFIT FROM THE PASSING OF THE PROPOSAL/S-WILL BE DISREGARDED BY THE COMPANY. HENCE, IF YOU HAVE OBTAINED BENEFIT OR-EXPECT TO OBTAIN FUTURE BENEFIT (AS REFERRED IN THE COMPANY ANNOUNCEMENT)-VOTE ABSTAIN ON THE RELEVANT PROPOSAL ITEMS. BY DOING SO, YOU ACKNOWLEDGE-THAT YOU HAVE OBTAINED BENEFIT OR EXPECT TO OBTAIN BENEFIT BY THE PASSING OF-THE RELEVANT PROPOSAL/S. BY VOTING (FOR OR AGAINST) ON THE ABOVE MENTIONED-PROPOSAL/S, YOU ACKNOWLEDGE THAT YOU HAVE NOT OBTAINED BENEFIT NEITHER EXPECT-TO OBTAIN BENEFIT BY THE PASSING OF THE RELEVANT PROPOSAL/S AND YOU COMPLY-WITH THE VOTING EXCLUSION	Non-Voting		
2.A	ELECTION OF DIRECTOR - MS JANE HALTON AO PSM	Management	For	For
2.B	ELECTION OF DIRECTOR - MR GUY JALLAND	Management	For	For
2.C	ELECTION OF DIRECTOR - MRS ANTONIA KORSANOS	Management	For	For
2.D	RE-ELECTION OF DIRECTOR - PROFESSOR JOHN HORVATH AO	Management	For	For
2.E	RE-ELECTION OF DIRECTOR - MR MICHAEL JOHNSTON	Management	For	For
3	REMUNERATION REPORT	Management	Against	Against

## Vote Summary

### SUN HUNG KAI PROPERTIES LTD

Security	Y82594121	Meeting Type	Annual General Meeting
Ticker Symbol		Meeting Date	08-Nov-2018
ISIN	HK0016000132	Agenda	709998388 - Management
Record Date	02-Nov-2018	Holding Recon Date	02-Nov-2018
City / Country	HONG / Hong Kong KONG	Vote Deadline Date	05-Nov-2018
SEDOL(s)	5724394 - 6859927 - B01Y6N5 - BD8NBW0 - BP3RQV5	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	PLEASE NOTE IN THE HONG KONG MARKET THAT A VOTE OF "ABSTAIN" WILL BE TREATED-THE SAME AS A "TAKE NO ACTION" VOTE	Non-Voting		
CMMT	PLEASE NOTE THAT THE COMPANY NOTICE AND PROXY FORM ARE AVAILABLE BY CLICKING-ON THE URL LINKS:- <a href="http://www.hkexnews.hk/listedco/listconews/sehk/2018/1004/LTN20181004695.PDF">HTTP://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEW S/SEHK/2018/1004/LTN20181004695.PDF</a> -AND- <a href="http://www.hkexnews.hk/listedco/listconews/sehk/2018/1004/LTN20181004703.PDF">HTTP://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEW S/SEHK/2018/1004/LTN20181004703.PDF</a>	Non-Voting		
1	TO RECEIVE AND CONSIDER THE AUDITED CONSOLIDATED FINANCIAL STATEMENTS AND THE REPORTS OF THE DIRECTORS AND AUDITOR FOR THE YEAR ENDED 30 JUNE 2018	Management	For	For
2	TO DECLARE A FINAL DIVIDEND: THE DIRECTORS HAVE RECOMMENDED THE PAYMENT OF A FINAL DIVIDEND OF HKD 3.45 PER SHARE FOR THE YEAR ENDED 30 JUNE 2018. THE DIVIDEND WILL BE PAYABLE ON 22 NOVEMBER 2018. TOGETHER WITH THE INTERIM DIVIDEND OF HKD 1.20 PER SHARE, THE DIVIDEND FOR THE FULL YEAR WILL BE HKD 4.65 PER SHARE, AN INCREASE OF 13.4% FROM LAST YEAR	Management	For	For
3.I.A	TO RE-ELECT MR. FAN HUNG-LING, HENRY AS DIRECTOR	Management	For	For
3.I.B	TO RE-ELECT DR. THE HON LEE SHAU-KEE AS DIRECTOR	Management	Against	Against
3.I.C	TO RE-ELECT MR. YIP DICKY PETER AS DIRECTOR	Management	Against	Against
3.I.D	TO RE-ELECT PROFESSOR WONG YUE-CHIM, RICHARD AS DIRECTOR	Management	Against	Against
3.I.E	TO RE-ELECT DR. FUNG KWOK-LUN, WILLIAM AS DIRECTOR	Management	Against	Against
3.I.F	TO RE-ELECT DR. LEUNG NAI-PANG, NORMAN AS DIRECTOR	Management	Against	Against
3.I.G	TO RE-ELECT MR. LEUNG KUI-KING, DONALD AS DIRECTOR	Management	For	For

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3.I.H	TO RE-ELECT MR. KWAN CHEUK-YIN, WILLIAM AS DIRECTOR	Management	Against	Against
3.I.I	TO RE-ELECT MR. KWOK KAI-FAI, ADAM AS DIRECTOR	Management	For	For
3.I.J	TO RE-ELECT MR. KWONG CHUN AS DIRECTOR	Management	For	For
3.II	TO FIX THE DIRECTORS' FEES (THE PROPOSED FEES PAYABLE TO THE CHAIRMAN, THE VICE CHAIRMAN AND EACH OF THE OTHER DIRECTORS FOR THE YEAR ENDING 30 JUNE 2019 BE HKD 320,000, HKD 310,000 AND HKD 300,000 RESPECTIVELY)	Management	For	For
4	TO RE-APPOINT DELOITTE TOUCHE TOHMATSU AS AUDITOR AND TO AUTHORISE THE BOARD OF DIRECTORS TO FIX ITS REMUNERATION	Management	For	For
5	TO GRANT A GENERAL MANDATE TO THE DIRECTORS TO BUY BACK SHARES	Management	For	For
6	TO GRANT A GENERAL MANDATE TO THE DIRECTORS TO ISSUE NEW SHARES	Management	Against	Against
7	TO EXTEND THE GENERAL MANDATE TO ISSUE NEW SHARES BY ADDING THE NUMBER OF SHARES BOUGHT BACK	Management	Against	Against

## Vote Summary

### AGRICULTURAL BANK OF CHINA LIMITED

Security	Y00289119	Meeting Type	ExtraOrdinary General Meeting
Ticker Symbol		Meeting Date	12-Nov-2018
ISIN	CNE100000Q43	Agenda	709965947 - Management
Record Date	12-Oct-2018	Holding Recon Date	12-Oct-2018
City / Country	BEIJING / China	Vote Deadline Date	07-Nov-2018
SEDOL(s)	B3ZWR55 - B40LSC8 - B60LZR6 - BD8NJK4 - BP3RR67	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	PLEASE NOTE THAT THE COMPANY NOTICE AND PROXY FORM ARE AVAILABLE BY CLICKING-ON THE URL LINKS:- <a href="http://www.hkexnews.hk/listedco/listconews/sehk/2018/0928/LTN20180928431.PDF">HTTP://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEW S/SEHK/2018/0928/LTN20180928431.PDF</a> -AND- <a href="http://www.hkexnews.hk/listedco/listconews/sehk/2018/0928/LTN20180928365.PDF">HTTP://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEW S/SEHK/2018/0928/LTN20180928365.PDF</a>	Non-Voting		
1	TO CONSIDER AND APPROVE THE ELECTION OF MR. WANG JINGDONG AS A SUPERVISOR REPRESENTING SHAREHOLDERS OF THE BANK	Management	For	For
2	TO CONSIDER AND APPROVE THE ELECTION OF MR. LI WANG TO CONTINUE TO SERVE AS AN EXTERNAL SUPERVISOR OF THE BANK	Management	For	For
3	TO CONSIDER AND APPROVE THE ELECTION OF MR. ZHANG JIE AS AN EXTERNAL SUPERVISOR OF THE BANK	Management	For	For
4	TO CONSIDER AND APPROVE THE ELECTION OF MS. LIU HONGXIA AS AN EXTERNAL SUPERVISOR OF THE BANK	Management	For	For
5	TO CONSIDER AND APPROVE THE FINAL REMUNERATION PLAN FOR DIRECTORS OF THE BANK FOR 2017	Management	For	For
6	TO CONSIDER AND APPROVE THE FINAL REMUNERATION PLAN FOR SUPERVISORS OF THE BANK FOR 2017	Management	For	For
7	TO CONSIDER AND APPROVE THE 2019-2021 CAPITAL PLANNING OF THE BANK	Management	For	For
8	TO CONSIDER AND APPROVE THE ISSUANCE PLAN OF ELIGIBLE TIER-2 CAPITAL INSTRUMENTS OF THE BANK	Management	For	For



## Vote Summary

### HAYS PLC

Security	G4361D109	Meeting Type	Annual General Meeting
Ticker Symbol		Meeting Date	14-Nov-2018
ISIN	GB0004161021	Agenda	709997108 - Management
Record Date		Holding Recon Date	12-Nov-2018
City / Country	LONDON / United Kingdom	Vote Deadline Date	08-Nov-2018
SEDOL(s)	0416102 - 5607688 - B02STY8	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
1	TO RECEIVE THE DIRECTORS AND AUDITORS REPORTS AND THE FINANCIAL STATEMENTS	Management	For	For
2	TO APPROVE THE DIRECTORS REMUNERATION REPORT	Management	For	For
3	TO APPROVE A FINAL DIVIDEND	Management	For	For
4	TO APPROVE A SPECIAL DIVIDEND	Management	For	For
5	TO RE-ELECT ANDREW MARTIN AS A DIRECTOR	Management	For	For
6	TO RE-ELECT ALISTAIR COX AS A DIRECTOR	Management	For	For
7	TO RE-ELECT PAUL VENABLES AS A DIRECTOR	Management	For	For
8	TO RE-ELECT TORSTEN KREINDL AS A DIRECTOR	Management	For	For
9	TO RE-ELECT SUSAN MURRAY AS A DIRECTOR	Management	For	For
10	TO RE-ELECT MT RAINEY AS A DIRECTOR	Management	For	For
11	TO RE-ELECT PETER WILLIAMS AS A DIRECTOR	Management	For	For
12	TO REAPPOINT PRICEWATERHOUSECOOPERS LLP AS AUDITOR OF THE COMPANY	Management	For	For
13	TO AUTHORISE THE DIRECTORS TO DETERMINE THE AUDITORS REMUNERATION	Management	For	For
14	TO AUTHORISE THE COMPANY TO MAKE LIMITED DONATIONS TO POLITICAL ORGANISATIONS AND TO INCUR POLITICAL EXPENDITURE	Management	For	For
15	TO AUTHORISE THE DIRECTORS TO ALLOT SHARES IN THE COMPANY	Management	For	For
16	TO AUTHORISE THE DIRECTORS TO DISAPPLY PRE-EMPTION RIGHTS	Management	For	For
17	TO AUTHORISE THE COMPANY TO PURCHASE ITS OWN SHARES	Management	For	For
18	TO AUTHORISE THE CALLING OF A GENERAL MEETING WITH 14 CLEAR DAYS NOTICE	Management	For	For

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### MIRVAC GROUP

Security	Q62377108	Meeting Type	Annual General Meeting
Ticker Symbol		Meeting Date	16-Nov-2018
ISIN	AU000000MGR9	Agenda	710031547 - Management
Record Date	14-Nov-2018	Holding Recon Date	14-Nov-2018
City / Country	SYDNEY / Australia	Vote Deadline Date	08-Nov-2018
SEDOL(s)	6161978 - B1HKB06 - B3BJ4B5 - BHZLMG6	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	VOTING EXCLUSIONS APPLY TO THIS MEETING FOR PROPOSALS 3, 4 AND VOTES CAST BY-ANY INDIVIDUAL OR RELATED PARTY WHO BENEFIT FROM THE PASSING OF THE-PROPOSAL/S WILL BE DISREGARDED BY THE COMPANY. HENCE, IF YOU HAVE OBTAINED-BENEFIT OR EXPECT TO OBTAIN FUTURE BENEFIT (AS REFERRED IN THE COMPANY-ANNOUNCEMENT) VOTE ABSTAIN ON THE RELEVANT PROPOSAL ITEMS. BY DOING SO, YOU-ACKNOWLEDGE THAT YOU HAVE OBTAINED BENEFIT OR EXPECT TO OBTAIN BENEFIT BY THE-PASSING OF THE RELEVANT PROPOSAL/S. BY VOTING (FOR OR AGAINST) ON THE ABOVE-MENTIONED PROPOSAL/S, YOU ACKNOWLEDGE THAT YOU HAVE NOT OBTAINED BENEFIT-NEITHER EXPECT TO OBTAIN BENEFIT BY THE PASSING OF THE RELEVANT PROPOSAL/S-AND YOU COMPLY WITH THE VOTING EXCLUSION	Non-Voting		
CMMT	PLEASE NOTE THAT BELOW RESOLUTIONS 2.1, 2.2 AND 3 ARE FOR THE ML. THANK YOU	Non-Voting		
2.1	RE-ELECTION OF MS SAMANTHA MOSTYN	Management	For	For
2.2	RE-ELECTION OF MR JOHN PETERS	Management	For	For
3	ADOPTION OF REMUNERATION REPORT	Management	For	For
CMMT	PLEASE NOTE THAT RESOLUTION 4 IS FOR THE ML AND MPT. THANK YOU	Non-Voting		
4	PARTICIPATION BY THE CEO & MANAGING DIRECTOR IN THE LONG TERM PERFORMANCE PLAN	Management	For	For

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### PERNOD RICARD SA

Security	F72027109	Meeting Type	MIX
Ticker Symbol		Meeting Date	21-Nov-2018
ISIN	FR0000120693	Agenda	710054254 - Management
Record Date	16-Nov-2018	Holding Recon Date	16-Nov-2018
City / Country	PARIS / France	Vote Deadline Date	13-Nov-2018
SEDOL(s)	4427100 - 4682318 - 4682329 - B030Q53 - B043D05 - B10S419 - BF446Y8 - BRTM6P2	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	PLEASE NOTE IN THE FRENCH MARKET THAT THE ONLY VALID VOTE OPTIONS ARE "FOR"-AND "AGAINST" A VOTE OF "ABSTAIN" WILL BE TREATED AS AN "AGAINST" VOTE.	Non-Voting		
CMMT	THE FOLLOWING APPLIES TO SHAREHOLDERS THAT DO NOT HOLD SHARES DIRECTLY WITH A-FRENCH CUSTODIAN: PROXY CARDS: VOTING INSTRUCTIONS WILL BE FORWARDED TO THE-GLOBAL CUSTODIANS ON THE VOTE DEADLINE DATE. IN CAPACITY AS REGISTERED-INTERMEDIARY, THE GLOBAL CUSTODIANS WILL SIGN THE PROXY CARDS AND FORWARD-THEM TO THE LOCAL CUSTODIAN. IF YOU REQUEST MORE INFORMATION, PLEASE CONTACT-YOUR CLIENT REPRESENTATIVE	Non-Voting		
CMMT	IN CASE AMENDMENTS OR NEW RESOLUTIONS ARE PRESENTED DURING THE MEETING, YOUR-VOTE WILL DEFAULT TO 'ABSTAIN'. SHARES CAN ALTERNATIVELY BE PASSED TO THE-CHAIRMAN OR A NAMED THIRD PARTY TO VOTE ON ANY SUCH ITEM RAISED. SHOULD YOU-WISH TO PASS CONTROL OF YOUR SHARES IN THIS WAY, PLEASE CONTACT YOUR-BROADRIDGE CLIENT SERVICE REPRESENTATIVE. THANK YOU	Non-Voting		
CMMT	05 NOV 2018: PLEASE NOTE THAT IMPORTANT ADDITIONAL MEETING INFORMATION IS-AVAILABLE BY CLICKING ON THE MATERIAL URL LINK:- <a href="https://www.journal-officiel.gouv.fr/publications/balo/pdf/2018/1017/201810171-804836.pdf">https://www.journal-officiel.gouv.fr/publications/balo/pdf/2018/1017/201810171-804836.pdf</a> AND- <a href="https://www.journal-officiel.gouv.fr/publications/balo/pdf/2018/1105/201811051-805035.pdf">https://www.journal-officiel.gouv.fr/publications/balo/pdf/2018/1105/201811051-805035.pdf</a> ; PLEASE NOTE THAT THIS IS A REVISION DUE TO ADDITION OF URL LINK.-IF YOU HAVE ALREADY SENT IN YOUR VOTES, PLEASE DO NOT VOTE AGAIN UNLESS YOU-DECIDE TO AMEND YOUR ORIGINAL INSTRUCTIONS. THANK YOU.	Non-Voting		
O.1	APPROVAL OF THE CORPORATE FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2018	Management	For	For

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O.2	APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2018	Management	For	For
O.3	ALLOCATION OF INCOME FOR THE FINANCIAL YEAR ENDED 30 JUNE 2018 AND SETTING OF THE DIVIDEND	Management	For	For
O.4	APPROVAL OF THE REGULATED AGREEMENTS AND COMMITMENTS REFERRED TO IN ARTICLES L. 225-38 AND FOLLOWING OF THE FRENCH COMMERCIAL CODE	Management	For	For
O.5	RENEWAL OF THE TERM OF OFFICE OF MRS. MARTINA GONZALEZ-GALLARZA AS DIRECTOR	Management	Against	Against
O.6	RENEWAL OF THE TERM OF OFFICE OF MR. IAN GALLIENNE AS DIRECTOR	Management	Against	Against
O.7	RENEWAL OF THE TERM OF OFFICE OF MR. GILLES SAMYN AS DIRECTOR	Management	Against	Against
O.8	APPOINTMENT OF MRS. PATRICIA BARBIZET AS DIRECTOR	Management	For	For
O.9	SETTING OF THE ANNUAL AMOUNT OF ATTENDANCE FEES ALLOCATED TO THE MEMBERS OF THE BOARD OF DIRECTORS	Management	For	For
O.10	APPROVAL OF THE COMPENSATION POLICY ELEMENTS APPLICABLE TO MR. ALEXANDRE RICARD, CHAIRMAN AND CHIEF EXECUTIVE OFFICER	Management	For	For
O.11	APPROVAL OF THE COMPENSATION ELEMENTS DUE OR AWARDED FOR THE FINANCIAL YEAR 2017/2018 TO MR. ALEXANDRE RICARD, CHAIRMAN AND CHIEF EXECUTIVE OFFICER	Management	For	For
O.12	AUTHORIZATION TO BE GRANTED TO THE BOARD OF DIRECTORS IN ORDER TO TRADE IN THE SHARES OF THE COMPANY	Management	For	For
E.13	DELEGATION OF AUTHORITY TO BE GRANTED TO THE BOARD OF DIRECTORS TO DECIDE TO INCREASE THE SHARE CAPITAL WITHIN THE LIMIT OF 2% OF THE SHARE CAPITAL BY ISSUING SHARES OR TRANSFERABLE SECURITIES GRANTING ACCESS TO THE CAPITAL, RESERVED FOR MEMBERS OF THE COMPANY SAVINGS PLANS WITH CANCELLATION OF THE PRE-EMPTIVE SUBSCRIPTION RIGHT IN FAVOUR OF THE LATTER	Management	For	For
E.14	DELEGATION OF AUTHORITY TO BE GRANTED TO THE BOARD OF DIRECTORS TO DECIDE TO INCREASE THE SHARE CAPITAL WITHIN THE LIMIT OF 2% OF THE SHARE CAPITAL BY ISSUING SHARES OR TRANSFERABLE SECURITIES GRANTING ACCESS TO THE CAPITAL FOR THE BENEFIT OF CATEGORY (IES) OF NAMED BENEFICIARIES WITH CANCELLATION OF THE PRE-EMPTIVE SUBSCRIPTION RIGHT IN FAVOUR OF THE LATTER	Management	For	For

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E.15	AMENDMENT TO ARTICLE 11, SECTION III OF THE BYLAWS IN ORDER TO ALIGN THE NOTIFICATION PERIOD IN THE EVENT OF CROSSING THE STATUTORY THRESHOLD OF 0.5% OF THE SHARE CAPITAL WITH THE PERIOD PROVIDED IN CASE OF CROSSING THE LEGAL THRESHOLDS PROVIDED FOR BY THE ARTICLE 223-14 OF THE FRENCH GENERAL REGULATIONS OF THE AUTORITE DES MARCHES FINANCIERS	Management	Against	Against
E.16	AMENDMENT TO ARTICLE 11, SECTION III OF THE BYLAWS IN ORDER TO INCLUDE IN THE NOTIFICATION OF CROSSINGS THE STATUTORY THRESHOLDS THE SHARES DEEMED TO BE HELD BY THE PERSON REQUIRED TO PROVIDE THE INFORMATION PURSUANT TO THE LEGAL RULES OF ASSIMILATION TO THE SHAREHOLDING	Management	For	For
E.17	AMENDMENT TO ARTICLE 29 OF THE BYLAWS TO REMOVE THE REFERENCE TO THE APPOINTMENT OF DEPUTY STATUTORY AUDITORS IN ACCORDANCE WITH THE PROVISIONS OF THE LAW OF 9 DECEMBER 2016 RELATING TO THE TRANSPARENCY, THE FIGHT AGAINST CORRUPTION AND THE MODERNIZATION OF THE ECONOMIC LIFE	Management	For	For
E.18	POWERS TO CARRY OUT ALL LEGAL FORMALITIES	Management	For	For

## Vote Summary

### GROWTHPOINT PROPERTIES AUSTRALIA, MELBOURNE VIC

Security	Q4359J133	Meeting Type	Annual General Meeting
Ticker Symbol		Meeting Date	21-Nov-2018
ISIN	AU000000GOZ8	Agenda	710117979 - Management
Record Date	19-Nov-2018	Holding Recon Date	19-Nov-2018
City / Country	MELBOU / Australia	Vote Deadline Date	15-Nov-2018
	RNE		
SEDOL(s)	B1Y9BC8 - B231N82 - B57BJ25	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	VOTING EXCLUSIONS APPLY TO THIS MEETING FOR PROPOSALS 2 AND 4 AND VOTES CAST-BY ANY INDIVIDUAL OR RELATED PARTY WHO BENEFIT FROM THE PASSING OF THE-PROPOSAL/S WILL BE DISREGARDED BY THE COMPANY. HENCE, IF YOU HAVE OBTAINED-BENEFIT OR EXPECT TO OBTAIN FUTURE BENEFIT (AS REFERRED IN THE COMPANY-ANNOUNCEMENT) VOTE ABSTAIN ON THE RELEVANT PROPOSAL ITEMS. BY DOING SO, YOU-ACKNOWLEDGE THAT YOU HAVE OBTAINED BENEFIT OR EXPECT TO OBTAIN BENEFIT BY THE-PASSING OF THE RELEVANT PROPOSAL/S. BY VOTING (FOR OR AGAINST) ON THE ABOVE-MENTIONED PROPOSAL/S, YOU ACKNOWLEDGE THAT YOU HAVE NOT OBTAINED BENEFIT-NEITHER EXPECT TO OBTAIN BENEFIT BY THE PASSING OF THE RELEVANT PROPOSAL/S-AND YOU COMPLY WITH THE VOTING EXCLUSION	Non-Voting		
2	REMUNERATION REPORT - COMPANY ONLY	Management	For	For
3.A	RE-ELECTION OF DIRECTOR - MR GEOFFREY TOMLINSON - COMPANY ONLY	Management	For	For
3.B	RE-ELECTION OF DIRECTOR - MS MAXINE BRENNER - COMPANY ONLY	Management	Against	Against
4	APPROVAL OF GRANT OF PERFORMANCE RIGHTS TO TIMOTHY COLLYER (MANAGING DIRECTOR) - COMPANY AND TRUST	Management	For	For
CMMT	IF A PROPORTIONAL TAKEOVER BID IS MADE FOR THE COMPANY, A SHARE TRANSFER TO-THE OFFEROR CANNOT BE REGISTERED UNTIL THE BID IS APPROVED BY MEMBERS NOT-ASSOCIATED WITH THE BIDDER. THE RESOLUTION MUST BE CONSIDERED AT A MEETING-HELD MORE THAN 14 DAYS BEFORE THE BID CLOSES. EACH MEMBER HAS ONE VOTE FOR-EACH FULLY PAID SHARE HELD. THE VOTE IS DECIDED ON A SIMPLE MAJORITY. THE-BIDDER AND ITS ASSOCIATES ARE NOT ALLOWED TO VOTE	Non-Voting		
5	APPROVAL OF RENEWAL OF PROPORTIONAL TAKEOVER PROVISIONS FOR A FURTHER THREE YEARS - COMPANY ONLY	Management	For	For

## Vote Summary

### INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED

Security	Y3990B112	Meeting Type	ExtraOrdinary General Meeting
Ticker Symbol		Meeting Date	21-Nov-2018
ISIN	CNE1000003G1	Agenda	710160160 - Management
Record Date	19-Oct-2018	Holding Recon Date	19-Oct-2018
City / Country	BEIJING / China	Vote Deadline Date	15-Nov-2018
SEDOL(s)	B1G1QD8 - B1GD009 - B1GT900 - BD8NK12 - BP3RVS7	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
CMMT	PLEASE NOTE THAT THE COMPANY NOTICE AND PROXY FORM ARE AVAILABLE BY CLICKING-ON THE URL LINKS:- <a href="http://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEWS/SEHK/2018/0927/LTN20180927880.PDF">HTTP://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEWS/SEHK/2018/0927/LTN20180927880.PDF</a> ,- <a href="http://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEWS/SEHK/2018/0927/LTN20180927840.PDF">HTTP://WWW.HKEXNEWS.HK/LISTEDCO/LISTCONEWS/SEHK/2018/0927/LTN20180927840.PDF</a> -AND- <a href="http://WWW3.HKEXNEWS.HK/LISTEDCO/LISTCONEWS/SEHK/2018/1030/LTN20181030727.PDF">HTTP://WWW3.HKEXNEWS.HK/LISTEDCO/LISTCONEWS/SEHK/2018/1030/LTN20181030727.PDF</a>	Non-Voting		
1	PROPOSAL ON THE ELECTION OF MR. ZHENG FUQING AS NON-EXECUTIVE DIRECTOR OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Management	For	For
2	PROPOSAL ON THE ELECTION OF MR. FEI ZHOULIN AS NON-EXECUTIVE DIRECTOR OF-INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Non-Voting		
3	PROPOSAL ON THE ELECTION OF MR. NOUT WELLINK AS INDEPENDENT DIRECTOR OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Management	For	For
4	PROPOSAL ON THE ELECTION OF MR. FRED ZULIU HU AS INDEPENDENT DIRECTOR OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Management	For	For
5	PROPOSAL ON THE ELECTION OF MR. QU QIANG AS EXTERNAL SUPERVISOR OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Management	For	For
6	PROPOSAL ON THE PAYMENT PLAN OF REMUNERATION TO DIRECTORS FOR 2017	Management	For	For
7	PROPOSAL ON THE PAYMENT PLAN OF REMUNERATION TO SUPERVISORS FOR 2017	Management	For	For
8	PROPOSAL TO ISSUE ELIGIBLE TIER 2 CAPITAL INSTRUMENTS	Management	For	For
9	PROPOSAL ON THE GENERAL MANDATE TO ISSUE SHARES BY INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Management	Against	Against

## Vote Summary

10.01	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TYPE OF PREFERENCE SHARES TO BE ISSUED	Management	For	For
10.02	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: NUMBER OF PREFERENCE SHARES TO BE ISSUED AND ISSUE SIZE	Management	For	For
10.03	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: METHOD OF ISSUANCE	Management	For	For
10.04	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: PAR VALUE AND ISSUE PRICE	Management	For	For
10.05	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: MATURITY	Management	For	For
10.06	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TARGET INVESTORS	Management	For	For
10.07	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: LOCK-UP PERIOD	Management	For	For
10.08	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TERMS OF DISTRIBUTION OF DIVIDENDS	Management	For	For
10.09	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TERMS OF MANDATORY CONVERSION	Management	For	For
10.10	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TERMS OF CONDITIONAL REDEMPTION	Management	For	For



## Vote Summary

10.11	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RESTRICTIONS ON VOTING RIGHTS	Management	For	For
10.12	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RESTORATION OF VOTING RIGHTS	Management	For	For
10.13	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: ORDER OF DISTRIBUTION OF RESIDUAL ASSETS AND BASIS FOR LIQUIDATION	Management	For	For
10.14	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RATING	Management	For	For
10.15	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: SECURITY	Management	For	For
10.16	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: USE OF PROCEEDS FROM THE ISSUANCE OF THE DOMESTIC PREFERENCE SHARES	Management	For	For
10.17	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TRANSFER	Management	For	For
10.18	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RELATIONSHIP BETWEEN DOMESTIC AND OFFSHORE ISSUANCE	Management	For	For
10.19	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: THE VALIDITY PERIOD OF THE RESOLUTION IN RESPECT OF THE ISSUANCE OF THE DOMESTIC PREFERENCE SHARES	Management	For	For

## Vote Summary

10.20	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: THE APPLICATION AND APPROVAL PROCEDURES TO BE COMPLETED FOR THE ISSUANCE	Management	For	For
10.21	PROPOSAL ON THE DOMESTIC PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: MATTERS RELATING TO AUTHORISATION	Management	For	For
11.01	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TYPE OF PREFERENCE SHARES TO BE ISSUED	Management	For	For
11.02	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: NUMBER OF PREFERENCE SHARES TO BE ISSUED AND ISSUE SIZE	Management	For	For
11.03	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: METHOD OF ISSUANCE	Management	For	For
11.04	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: PAR VALUE AND ISSUE PRICE	Management	For	For
11.05	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: MATURITY	Management	For	For
11.06	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TARGET INVESTORS	Management	For	For
11.07	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: LOCK-UP PERIOD	Management	For	For
11.08	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TERMS OF DISTRIBUTION OF DIVIDENDS	Management	For	For

## Vote Summary

11.09	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TERMS OF MANDATORY CONVERSION	Management	For	For
11.10	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TERMS OF CONDITIONAL REDEMPTION	Management	For	For
11.11	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RESTRICTIONS ON VOTING RIGHTS	Management	For	For
11.12	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RESTORATION OF VOTING RIGHTS	Management	For	For
11.13	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: ORDER OF DISTRIBUTION OF RESIDUAL ASSETS AND BASIS FOR LIQUIDATION	Management	For	For
11.14	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RATING	Management	For	For
11.15	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: SECURITY	Management	For	For
11.16	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: USE OF PROCEEDS FROM THE ISSUANCE OF THE OFFSHORE PREFERENCE SHARES	Management	For	For
11.17	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: TRANSFER	Management	For	For
11.18	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: RELATIONSHIP BETWEEN OFFSHORE AND DOMESTIC ISSUANCE	Management	For	For

## Vote Summary

11.19	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: THE VALIDITY PERIOD OF THE RESOLUTION IN RESPECT OF THE ISSUANCE OF THE OFFSHORE PREFERENCE SHARES	Management	For	For
11.20	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: THE APPLICATION AND APPROVAL PROCEDURES TO BE COMPLETED FOR THE ISSUANCE	Management	For	For
11.21	PROPOSAL ON THE OFFSHORE PREFERENCE SHARE ISSUANCE PLAN OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED. THE ITEMS TO BE INDIVIDUALLY APPROVED ARE AS FOLLOWS: MATTERS RELATING TO AUTHORISATION	Management	For	For
12	PROPOSAL ON THE IMPACT ON DILUTION OF IMMEDIATE RETURNS OF THE ISSUANCE OF PREFERENCE SHARES AND THE REMEDIAL MEASURES OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED	Management	For	For
13	PROPOSAL ON FORMULATING THE SHAREHOLDER RETURN PLAN FOR 2018 TO 2020 OF INDUSTRIAL AND COMMERCIAL BANK OF CHINA	Management	For	For
CMMT	PLEASE NOTE THAT THIS IS AN AMENDMENT TO MEETING ID 990401 DUE TO RESOLUTION-2 HAS BEEN WITHDRAWN. ALL VOTES RECEIVED ON THE PREVIOUS MEETING WILL BE-DISREGARDED IF VOTE DEADLINE EXTENSIONS ARE GRANTED. THEREFORE PLEASE-REINSTRUCT ON THIS MEETING NOTICE ON THE NEW JOB. IF HOWEVER VOTE DEADLINE-EXTENSIONS ARE NOT GRANTED IN THE MARKET, THIS MEETING WILL BE CLOSED AND-YOUR VOTE INTENTIONS ON THE ORIGINAL MEETING WILL BE APPLICABLE. PLEASE-ENSURE VOTING IS SUBMITTED PRIOR TO CUTOFF ON THE ORIGINAL MEETING, AND AS-SOON AS POSSIBLE ON THIS NEW AMENDED MEETING. THANK YOU	Non-Voting		

## Vote Summary

### FERGUSON PLC

Security	G3408R113	Meeting Type	Annual General Meeting
Ticker Symbol		Meeting Date	29-Nov-2018
ISIN	JE00BFYFZP55	Agenda	710151438 - Management
Record Date		Holding Recon Date	23-Nov-2018
City / Country	ZUG / Jersey	Vote Deadline Date	23-Nov-2018
SEDOL(s)	BDRNG48 - BFXYHG8 - BFYFZP5	Quick Code	

Item	Proposal	Proposed by	Vote	For/Against Management
1	ACCEPT FINANCIAL STATEMENTS AND STATUTORY REPORTS	Management	For	For
2	APPROVE REMUNERATION REPORT	Management	For	For
3	APPROVE REMUNERATION POLICY	Management	For	For
4	APPROVE FINAL DIVIDEND: 131.9 CENS PER ORDINARY SHARE	Management	For	For
5	RE-ELECT TESSA BAMFORD AS DIRECTOR	Management	For	For
6	RE-ELECT GARETH DAVIS AS DIRECTOR	Management	For	For
7	RE-ELECT JOHN MARTIN AS DIRECTOR	Management	For	For
8	RE-ELECT KEVIN MURPHY AS DIRECTOR	Management	For	For
9	RE-ELECT ALAN MURRAY AS DIRECTOR	Management	For	For
10	RE-ELECT MICHAEL POWELL AS DIRECTOR	Management	For	For
11	RE-ELECT DARREN SHAPLAND AS DIRECTOR	Management	For	For
12	RE-ELECT DR NADIA SHOURABOURA AS DIRECTOR	Management	For	For
13	RE-ELECT JACQUELINE SIMMONDS AS DIRECTOR	Management	For	For
14	APPROVE INCREASE IN THE MAXIMUM AGGREGATE REMUNERATION PAYABLE TO NON-EXECUTIVE DIRECTORS	Management	For	For
15	REAPPOINT DELOITTE LLP AS AUDITORS	Management	For	For
16	AUTHORISE THE AUDIT COMMITTEE TO FIX REMUNERATION OF AUDITORS	Management	For	For
17	AUTHORISE EU POLITICAL DONATIONS AND EXPENDITURE	Management	For	For
18	AUTHORISE ISSUE OF EQUITY WITH PRE-EMPTIVE RIGHTS	Management	For	For
19	AUTHORISE ISSUE OF EQUITY WITHOUT PRE-EMPTIVE RIGHTS	Management	For	For
20	AUTHORISE ISSUE OF EQUITY WITHOUT PRE-EMPTIVE RIGHTS IN CONNECTION WITH AN ACQUISITION OR OTHER CAPITAL INVESTMENT	Management	For	For
21	AUTHORISE MARKET PURCHASE OF ORDINARY SHARES	Management	For	For